

**United States Department Of Commerce National
Telecommunications & Information Administration (NTIA)**

**Meeting Of The First Responder Network Authority
(FirstNet)**

Secretary's Conference Room
Herbert C. Hoover Building
U.S. Department of Commerce
14th and Constitution Ave., N.W.
Washington, D.C.

The First Responder Network Authority convened at 9:00
a.m. with Sam Ginn, presiding.

Members and Staff Present:

Samuel "Sam" Ginn (Chairman)
F. Craig Farrill
Ed Reynolds
Jeffrey Johnson
Peters Suh
Laura Pettus (NTIA)
Uzoma Onyeije (NTIA)
Anna Gomez (NTIA)
Teri Takai
Kevin McGinnis
Wellington Webb
Paul Fitzgerald
William Keever
Charles "Chuck" Dowd
Dana Hyde (OMB)
Rand Beers (DHS)

Via Telephone:

Susan Swenson
Tony West (DOJ)

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Chairman Ginn: Mr. Secretary, do we have a quorum?

Mr. Onyeije: Yes, we do.

Chairman Ginn: The meeting is properly constituted, and I call the meeting to order. I think one of the things I'd like to do and we did at our last meeting is go around the table, primarily for the webcast, and have all of you have a chance to meet our board, get to know a little bit more about them. So let me start on my right here with Craig Farrell.

Mr. Farrill: Good morning. My name is Craig Farrill. I'm director here at FirstNet, and I'm from Danville, California. And welcome.

Mr. Reynolds: Ed Reynolds, FirstNet board member. I live in Myanmar Beach, Florida.

Mr. Johnson: I'm Jeff Johnson. I live in Sisters, Oregon, and I'm a retired fire chief.

Mr. Onyeije: Uzoma Onyeije, FirstNet Secretary.

Ms. Pettus: Hi. Laura Pettus with the Office of Public Safety Communications at NTIA, and I live in Alexandria, Virginia.

Chairman Ginn: And she is a presenter today.

Mr. Suh: Peters Suh from Alamo, California, Consultanting to FirstNet.

Mr. McGinnis: Kevin McGinnis, FirstNet board member, Ambulance Service Chief. And I live in Hallowell, Maine.

Mr. Webb: Wellington Webb. I live in Denver, Colorado, former mayor of Denver. And I'm a FirstNet board member.

Mr. Fitzgerald: Paul Fitzgerald, Sheriff in Story County, Iowa, past president of the National Sheriff's Association. And I'm a board member.

Mr. Keever: Bill Keever. I live in Yardville, California. I'm a board member and retired from the telecommunications industry.

Mr. Dowd: Good morning. I'm Chuck Dowd. I'm a Deputy Chief with the New York City Police Department and a board member.

Ms. Hyde: Dana Hyde, representing Jeff Zients with the Office of Management and Budget.

Mr. Beers: Rand Beers representing Secretary Napolitano from the Department of Homeland Security.

Chairman Ginn: I think we have two members of our board on the telephone, Sue Swenson and Tony West.

Ms. Swenson: Okay. I'm a resident of San Diego, California, and a retired telecom executive, and a FirstNet board member.

Chairman Ginn: Okay, Tony?

Mr. West: Yes, and I'm Tony West representing Attorney General Eric Holder.

Chairman Ginn: Okay. Well, thank you all for making yourself available for our second board meeting.

I'd just like to say to you, that as we have gotten into this project, we have run into full force of what it's

about. And it's one of the most complex telecommunications projects in the history of the United States.

It's doable, but it's going to be a challenge for this board and, for all who are participating in trying to make it happen. And I think the board understands that. And we are ready to step up to the challenge.

Now, we find ourselves in an odd situation in some ways. We started out with a board of directors, but with no employees.

Usually it's the other way around.

And what it has forced us who do and I think maybe this has been good. It's forced members of the board to become active workers in trying to get this project organized. We've organized ourselves into committees. There's a technical committee, they've been working on the concept of the network. An NOI went out on that, we got information back from that, and we are incorporating those recommendations into our network plan. We continue to do evaluation of that plan at Boulder and other technical institutes around the United States to make sure that the steps we take are going to be the right one for the network that we finally build.

We have an incredible job with outreach, so we created an outreach committee to make sure that there is a path for public safety to communicate with this board and primarily the public safety representatives on this board have been leading that challenge

and I want to thank them. Because it is indeed a very very large job.

There is a BTOP committee and this committee has been working very hard going around the country, meeting with states and cities where the projects have been suspended and I want to tell you that we understand that this issue is on the burner. And we need to be communicating with you, and working with you to understand the terms and conditions under which we can release these projects.

And of course, we have a personnel committee, and I think you will hear from the personnel committee today.

We really need to get in place a senior management team. We have a committee working on locating and hiring a general manager. We will have a report from that committee as well today.

I think it's extremely important that we get the senior management in place so the board can begin to serve its proper role. And so, there's a lot of pressure among us here to get the senior management in place. And as I said before, you will hear from that committee.

So just a word or two on the meeting today, we'll go through a series of enabling resolutions. This is just a part of forming the company, getting it organized, getting the rules and regulations under which we operate in place. And so that will occupy the first part of the meeting and then we will have a series of presentations,

some feedback from the NOI. Jeff Johnson will talk to us about outreach to the public safety community. Ed Reynolds will give us a report on BTOP, and then we will have a report on the iPad, our ability to transmit information to our users from a position on the network. And Bill Keever will report to us on that.

So, why don't we get started here, working through the minutes. You have before you the minutes of the previous meeting, and I'd be interested in any comments or suggestions from those meetings.

If not, can I have a motion for approval?

Is there a second?

Second.

Chairman Ginn: Discussion?

All in favor?

Aye.

Chairman Ginn: Minutes passed.

Okay. Next thing on the agenda is a number of enabling resolutions, Uzoma, what I'd like to do is take these one at a time, I want you to give the board, some essentially the background as to why we are looking at these resolutions and then I'll ask for a vote.

Mr. Onyeije: Good morning board members. As Chairman Ginn mentioned, these are enabling resolutions to help FirstNet

get underway with its work. The first resolution that you're going to be considering is related to the acceptance of gifts.

The middle class tax relief act which created FirstNet also has a provision in there which allows FirstNet to accept gifts. And what this resolution essentially does is to start the process by which FirstNet will create a policy for the acceptance of gifts.

And so with that, I will turn to you.

Chairman Ginn: Just for the benefit of the web cast you want to give us an overview of what the policy is?

Mr. Onyeije: Sure. The policy would essentially say, would essentially layout what types of gifts FirstNet would be in the position of accepting and which gifts FirstNet wouldn't accept. Certainly gifts such as cash are very simple and easy to process. There are other gifts that are a little more complex, and the policy will layout more detail in terms of gifts of real property and things of that nature.

The actual policy itself will be coming shortly, but the resolution essentially is indicating that that's a direction we're going to make sure that we have something in place to accept gifts when they come in.

Chairman Ginn: I guess, what I want to -- I think we need to be clear here that these are going to be guidelines that govern our behavior and they are consistent with the laws that have been passed by

Congress; is that right?

Mr. Onyeije: That's right, the policy will layout a scheme that makes sure that the gift acceptance policy of FirstNet is consistent with all federal regulations.

Chairman Ginn: Yeah, I just would say that I don't know that -- I can't imagine circumstances where we would be in a position to accept gifts, but perhaps we need the policy -- okay.

Comments?

Mr. Chairman, if we're doing that, will these gifts be recorded and tracked, I guess, so, we can follow whatever, as I understand, we'll also, it would go to the FirstNet board, so just so we can keep a tally on what gifts, if any, have been provided.

Mr. Onyeije: Absolutely, the board members will be aware of what gifts come in and how they get processed.

Very good. Thank you.

Mr. Webb: Mr. Chairman, I had a question, this is probably obvious, but I just want to make it for the record, has this policy been vetted by either the legal counsel for Commerce or the Attorney General's office.

Mr. Onyeije: It's currently being -- the actually policy is currently being vetted, that's why it's not in your packet.

Mr. Webb: Okay.

Chairman Ginn: Yeah, you know, I'm guessing here that

we're talking in some ways about gifts of equipment for testing in our labs, I don't think what we're dealing with here are personal gifts.

But in a lab setting often times you ask manufacturers to send their equipment in, for us to do technical testing to make sure that the equipment meets the specks and standards.

And I think that's what we're talking about here. Do you agree with that, Craig?

Mr. Farrill: Yeah, Wellington, I think some of this is gifts of test equipment, maybe vehicles, devices, samples that we could utilize for testing on the network side. And they're very much appreciated because it allows us to get the latest technology in our hands in quick fashion.

Ms. Hyde: At OMB we'd also like to - we'll take look at the policy when it comes through to make sure it conforms with --

Chairman Ginn: Yeah, thank you, Dana, yeah, that would be good, I just want to make sure that we end up here with a policy that is consistent with the law and proper behavior on the part of FirstNet.

Ms. Hyde: Absolutely, yep.

Mr. Webb: Yeah, my question, Sam, was not that I thought we were going to be accepting cash gifts, but that it's been known on occasion the federal government always has spoken with one voice, so I

just want to make sure that once it was done, that all segments of our legal counsels were in synch with what the policies --

Chairman Ginn: We just had Department of Justice say that they'll take a good look at it. So I feel comfortable.

Mr. Webb: I feel better.

Chairman Ginn: Okay, any more discussion?

All in favor of the resolution, say aye.

Aye.

Chairman Ginn: Opposed?

Aye's have it.

Mr. Onyeije: The second resolution that the board's going to be considering today is a follow on to the gift resolution. The act that enabled FirstNet also allowed FirstNet to accept voluntary service. So, as opposed to a gift that would be coming in, this would be someone potentially volunteering their time to help support the effort of FirstNet, and the goals of the act.

And again this is going to be a resolution that's going to be followed by a policy that's being drafted in conjunction with OMB, DOJ, DHS all the folks at The Department of Commerce as well to make sure that we have a policy that's consistent with all federal law related to how we allow folks to volunteer in support of FirstNet.

Chairman Ginn: Any discussion on this one?

All in favor.

Aye.

Chairman Ginn: Opposed?

Motion carries.

Mr. Onyeije: The next resolution is concerning the public safety advisory committee, and how the public safety advisory committee gets its work from FirstNet.

It's to summarize what the resolution does, it essentially says that there's two ways the public safety advisory committee can get its work, number 1, the board or a board member designated by the chair can deliver assignments to the PSAC and the other way is if they believe that there is some items that they can help FirstNet with, they bring those items to the board, and get preapproval of those items before they get started on it and that's the next resolution for the board.

Chairman Ginn: Jeff, any comments on this one, Jeff?

Mr. Johnson: No, Mr. Chair.

Mr. Chair?

Chairman Ginn: Yes?

Mr. McGinnis: Just one quick comment on it because during discussion there was some minor issue about the meaning of the term or the phrase matters regarding intergovernmental responsibilities where administration is limiting the PSAC and what it does, it was made

clear that that's really a grammatical device to keep us copacetic with the federal advisory committee act and as a former chair of SAFECOM from which PSAC derives, I just wanted to assure folks that SAFECOM is equally treated that way, and has never caused a problem or a limitation on what we consider. So I don't see that as a problem with the PSAC.

Chairman Ginn: Yeah, thanks for that clarification, Kevin.

Mr. Chair, when we craft our rules about this, the detailed rules, we're going to make sure that we don't have any issues related to the publications of assignments. Thank you, Kevin.

Chairman Ginn: Any further discussion?

All in favor?

Aye.

Chairman Ginn: Opposed?

Motion carries.

Mr. Onyeije: The next resolution concerns financial responsibilities of FirstNet. I think as Chairman Ginn described FirstNet is in a unique position right now, where you have a fully functional board. And it's time now to start looking to put a management team in place.

What this resolution does, is it provides thresholds by which people can approve to get work started for FirstNet.

So they would approve the funds, that

approval would then go to a contracting officer who would actually do the authority to spend those funds but there would be a threshold related to officers of FirstNet, there would be a different threshold related to the general manager, and there would be a third threshold related to funds that could be authorized by the chair. Anything above and beyond that, would be authorized by the full board.

Chairman Ginn: From my point of view, we're going to see a lot these because we're beginning to put in place the control mechanisms, so that we can operate and this is just one of the early ones. I think an important one because it has to do with how we spend our money.

And I spent some time on this particular one and I think it makes a lot of sense, but I will take any other comment.

Mr. McGinnis: Mr. Chair, I just wanted again a clarification here, that I think people can feel good about, and that is, I know that the authorizations here are for large amounts of money; however, there is a provision in here now that states that those authorizations follow an approved budget the board has already established. So I think we can be very comfortable about that.

Chairman Ginn: Yeah, and I think just to add to that, a lot of work is going on right now, in what I will call a strategic plan, where are you going to be a year out, three years out, five years out?

And the staffing and the cost of those

operations, so we begin to get a real clue, as to what our budgets ought to be. And so that work is really pretty far along. And that is being broken down into finite pieces of work that we need to execute our plan.

And I think the point Kevin is making here is you know, we need to have a real good sense and feel of what the work product is, 1, 3, 5 years out here and begin to put into place the capability to deliver that.

And a part of that is money and another part of that are resources and people. So, yeah, we are pretty far along on that, anything you want to say Craig?

Mr. Farrill: Not on this one. I'm good.

Mr. Chairman?

Chairman Ginn: Yeah?

I would like to say that I certainly recognize the need for funding for this board to move ahead with things that we need to do. I also want it known that I have concerns that as we are moving ahead, this board yet still has to hear from our public safety advisory committee and we have not done that yet.

And I would like to see that we do have information back from them, consideration report back from them, so it will help us in the developing of these plans as we move forward.

Mr. Chairman: Any other comments?

All in favor?

Aye.

Mr. Chairman: All opposed?

No.

Mr. Chairman: We had one no.

Motion passes.

Next resolution.

Mr. Onyeije: The next resolution follows on to the resolution related to financial management. And that is, FirstNet, as everyone around the table is well aware has a monumental task ahead of it, to build operate a nationwide interoperable public safety broadband network.

It's going to require a significant amount of effort. A lot of that effort is already underway, but it's going to require a comprehensive business plan and a financial plan to help us see the vision of how we move from here to where we want to be.

And what this resolution does is it gives the board an opportunity to approve of the spending of certain amounts of dollars to get to the point where we have that plan in place. And we can present that plan back to the board for approval.

Mr. Chairman: Yeah, this is basically measure, right, Craig?

Mr. Farrill: It is, that's correct.

Mr. Chairman: Yes, Kevin.

Mr. McGinnis: Again, just one comment and it will be my last one on the resolutions.

Chairman Ginn: No, that's fine, go ahead.

Mr. McGinnis: No, that's fine.

The sum of \$10 million is for just a simple public safety guy is a breathtaking number, now for the business we're getting into it's just the cost of doing business. And it's very necessary. It's attached to a fairly broad description of what it's going to be spent for, but again I'm very comfortable with this after some discussion because this also ties to the resolution we just approved which enables senior management to expend funds. But again only after a budget is established which we have approved. So I think that all tide together makes this very doable.

Chairman Ginn: Yeah, and, you know, I understand the perspective because we are talking about big budgets here.

But I'd just like to remind the board that this is the largest Telecom project in the history of this country.

When we complete this project, it's going to be larger than some of the major carriers today, okay?

If you look at those major carriers and just a simple example, the number of engineers that are working just incrementally on their networks, there are thousands of those engineers.

And I think we have 12 employees at this point in time. So we have to grow a great deal, this is a complex project. There will be hundred of thousands of decisions made every day as we get into this project.

And I just hope we don't forget about the scale, and how complex it's really going to be, because it is a very large and complex effort.

So, I understand Kevin, and I want you to keep us honest about budgets. I'm for control, and just as you are, I'm for holding people accountable for what they do. And if we don't get results, we'll change it, and make sure that we do.

But this is not a small project in the northern part of Maine. I mean we've got to cover every square meter of this United States with a wireless system.

And that's going to be a big challenge.

Ms. Hyde: Mr. Chairman?

Mr. Chairman: Yes?

Ms. Hyde: I know our OMB staff has been working closely with the staff here, all 12 thus far, and has asked a number of questions around the controls in place. I think we are comfortable with where we're going forward here, but I want to encourage that continued engagement as we go forward.

Chairman Ginn: Yes, yeah, yeah, we need your help.

There's no question about that. And I think that in terms of process, and how we can move reasonably fast on decisions, we really need your help.

Ms. Hyde: Yes.

Chairman Ginn: And we've had conversations about this.

Ms. Hyde: Yes, we have.

Mr. Chairman: And we need to do that and meet all of the requirements for being open and transparent, and accountable. So, there's no argument there.

Ms. Hyde: Right. We will make sure we are closely latched up along the way.

Chairman Ginn: Okay. Thank you.

Craig?

Mr. Farrill: Sam, I just would like to provide some additional detail on behalf of the team working on this plan so that you all have an expectation of what you might be seeing. When we talk about a comprehensive business plan, first we want to look at the amount of time that that plan will cover to get to a going concern which has been a revenue-based model, we'll be talking about a number of years to get us from where we are today to revenue, then beyond revenue to break even. So there's at least two major periods that this plan will cover. It will cover the pre-revenue period and it will cover a period to break even.

This is a break-even business, it doesn't intend to make money. It will

return any dollars to the FirstNet to be reinvested if we exceed that. So what we'll be looking at are a number of things I wanted to share those.

One of the largest portions of this \$10 million is for outreach and consultation. In fact the majority of the dollars is related to people who are reaching out to 50 states and six territories, both at the state level, the local level and also at the tribal level in those areas. So that is a major portion of the \$10 million will be just to reach all of those, communicate with all of them and frankly gather all of the information that they have that is beyond what's in the current documents that we have today.

We have a wonderful compilation, very grateful to all of the people at NPSTC and PSAC and others who put together the requirements that we have for this plan.

But that's the input to the plan. The plan needs to now describe how does the business grow from 0 employees to a break-even business?

And we're talking about probably a horizon of about ten years so this will give you a look at ten years, that will include the user fees that would be paid by estimated by us being paid by the states or by local users.

But I want to highlight most of all this is a need's driven plan. It's a user driven plan. It's a requirements driven plan. It's not a technology driven plan. It's not a carrier

driven plan. It is driven by the user requirements that we receive and solely by that. So as Sam said, there is a wide scope and a wide sale to this business. This will become a multi billion dollar operation. So Kevin as you said 10 million it's a large amount of money in my economy, in most anybody's economy, but when you look at spending 10 million to plan a multi billion dollar annual operation, it's a reasonable, it's a reasonable figure of merit.

Now, what we'll be bringing back to the board is the strategy of how that would be rolled out, how we create a national business, how we bring the different talents together from different types of agencies. So for example, Sam mentioned engineering talent, there are a number of engineering centers in the U.S. where there is great talent in wireless engineering. There's also customer service locations around the U.S. which are lower cost economical for technical support, billing support. And there's final operations, so we'll have all those different things detailed out there for you in that plan.

And but I want to highlight that this is driven by the states, tribal, local and federal safety agencies, and their various needs. So the deliverables will include an actual business model, you will see a start up plan, you will also see a projection of users, where the users are physically located. This is again an unusual situation where we can actually name the user organizations and we can't name all of

the employees yet. But we will soon be able to distribute the population of user organizations around the United States.

This will also include some software tools and software services that will allow us to do that planning. There will be a network proof of concept in our laboratory in Boulder that is underway right now. This will include propagation studies, in building penetration, mobile devices, switches, radios, a number of different things. The two main network elements you will see are a network plan for core network, Peters Suh will be talking later about how our applications and services will be delivered, the actual platform technology that we use for that will be covered in a core network plan.

Another section of the document will be a radio network plan that will show how the cell sites laid out to deliver the radio service and cover the area. As Sam said our intention is to cover every square meter with a combination of terrestrial and satellite services. And then finally there will be some words on procurement and acquisition. So how do we bring the people on board to staff that organization and how do we bring the equipment and services on board to run that operation.

So I wanted to give you a bigger picture of what that will include. It won't just be an Excel spreadsheet with a few numbers and no explanation. This will be a very complete package, much like we've used in other parts of the world to deal with start-ups of

large countries like Australia or China or France or Italy. So we have some good experience in this, and we will work with OMB too to make sure that our categories are linked with the federal categories. Our discussion currently is that some of the operating categories that we will be using to track and control expenses are not in the current chart of accounts.

So we will be adding to the chart of accounts for FirstNet to include all of the federal categories that you all have and then categories that we need to track say the cost of a per unit cost of what something is costing us, or there's a few details that we need to go one level lower. So I just wanted to fill that out so you all would have an idea. That will not be done in a week, it will not be done in a month. We will probably take our time here. I'll be getting back to the board I wanted to be sure we had approval to proceed before we engaged, it's always good to aim before you fire.

So we are doing that today and pending approval of this, we will go out and come back to the board with specific timing on when we can deliver this plan. We hope to do it around April is our current estimate.

Chairman Ginn:

Thank you, Craig. You know, I'd just like to pause here for a moment and remind the board that sitting around this table are some members who have engineered, constructed and maintained systems, wireless systems around the world.

As Craig was talking, I was just thinking well, sounds like the plan for Germany and Italy and Spain, and Portugal and Korea and Japan and many across the United States, so I think the board can have some confidence that the technical team that we put together here has been around this track before, they've built systems all over the world. And I think we're very, very fortunate to have them.

They know what they're doing. We've got to make sure that all of the increments are laid out and understood by this board and approved by this board, but I want to give you some confidence that the technical team there's none better in the world than we've assembled around this table.

So, I will ask if there are any more comments on the resolution?

Mr. Webb: Sam, I'd like to mention one is that I have full confidence in the talent sitting around this table. And Craig I think the amount of time you've spent on this is just extraordinary.

Mr. Farrill: Thank you, sir.

Mr. Webb: I think it's way -- in my younger days, say above the rim.

Mr. Farrill: I like that, that's a good analogy.

Mr. Webb: I mean, many of you, you and Jeff and others have just put in extraordinary time. The one thematic I'd like to say though is I think we always have to keep in mind one of the underlying pinnings is that a lot of these

requirements have to be driven I think to some degree by public safety.

Mr. Farrill: Yes, sir.

Mr. Webb: Because at the ultimate, at the end of the day, that the users for state and local government are both going to be from the public safety sector.

Mr. Farrill: Agreed.

Mr. Webb: They're the users and they're also the purchasers. And so that outreach that Jeff is coordinating is so important because that buy-in has to be there from that public sector community, because at the end of the day, the mayors will authorize their public sector folks and governors will authorize their public sector folks to purchase what we're producing.

So I'm very comfortable with where we are. And I think the resolution is a good one. And Sam you're blessed, you got a talented board here with a lot of great folks and merging the two between the public sector folks and the telecom experienced people is part of the challenge but I'm certainly of the view that we can certainly get this done.

Chairman Ginn: Yeah, thank you, Wellington.

Any other comments on the resolutions? Chuck, you've been awfully quiet.

Mr. Dowd: Thank you, Mr. Chairman, and as long as you've --

He's opened the door.

Mr. Dowd: Yes.

Chairman Ginn: That was a mistake.

Mr. Dowd: Absolutely not.

And so just to echo Mayor Wellington's comments, that is the critical task here. And we do have a lot of talent around this table. You have assembled, you know, on the technical side and the business side a very competent group. We also have a lot of expertise around the table about how public safety systems need to operate and we need to mesh those two together. And I know you've made a commitment to do that.

I know Craig and the others have made a commitment and, you know, just real quickly a quick comment, you know, I've mentioned this before, hurricane Sandy was a very interesting learning experience for everybody involved in this process.

And, you know, in the middle of that we invited in some of the members of the board to come in and take a look at what had happened.

And their interest in understanding what had happened, what worked, what didn't work and their desire to make sure that as we go forward the issues that public safety needs addressed it was clear to me when they came to New York and studied that, and that's not the only place they're going, they're going all over the country doing this.

But during that event it was clear to me that they are committed to making

sure this works the way public safety needs to. So I want to compliment you and the folks that came into New York to look at that.

Chairman Ginn: You know, the first principle, commercial or government is if you don't satisfy your customers, you don't succeed.

And I think Craig and the technical team understand that. If we don't provide the services that public service wants and needs, then we're not likely to be successful. I think that's where you start and we are in a great shape because we've got members on this board who understand what those requirements are. We have PSAC who is supportive and going to help us through this process.

So, actually, I think structurally we're in pretty good shape.

Okay, any other comments?

Where are we here?

We approved the --

Mr. Onyeije: I think we can just call for a motion.

Chairman Ginn: Okay, all in favor?

Aye.

Chairman Ginn: All opposed?

Motion carries.

Mr. Onyeije: Okay, the final resolution that's going to be considered today is concerning FirstNet acting officers.

I think we've already had a bit of a discussion about how FirstNet -- I always like to describe FirstNet as a reverse start up.

FirstNet has some funding, FirstNet has a board. But FirstNet doesn't really have a management team to date. And what this resolution will do is on a temporary basis, put two of the board members in the position to help with some of those operational details that we've been discussing until we find candidates to fill those positions permanently. Those two board members are Craig Farrill and Jeff Johnson.

And I think both of them can talk --

Chairman Ginn: Let me comment on this. One of the principles that I think's important is for the general manager whenever he or she is appointed, to be able to have a big say in their senior management team.

And so I think before you on a permanent basis add your senior management team, you have to have the general manager in place.

Now, after having said that, the project is gaining momentum, it's moving on, and it's just in my mind we've got talent on the board who can serve both as board members and acting senior managers to a point in time when their successor is appointed. And that's what this is about.

Jeff, is going to step up and take outreach to the public safety community. He's got all the background

in the world to do that and I really appreciate him willing to work full-time and take on that responsibility.

And actually Craig has been acting as acting general manager for about six weeks now. And he's perfectly willing to step back as the technical team leader whenever we can fill the general manager's job. Which I think we'll get a report on later. So that's kind of the rationale here. Whoever comes in to run this place, I want them to have full flexibility in who they hire. And until that time these two guys are going to step up and carry on on an acting basis.

Any further discussion?

Mr. Chairman, first of all I'd like to say, as public safety member I'm very proud of Jeff Johnson and the work that he does and I think he'll be an excellent person to carry this forward. I've also been very impressed with Craig Farrill and the work he's done and also look forward to continue this board to follow the leadership that's being presented.

With that said, do we have an idea of a time line that we might be looking at for general manager, and --

Chairman Ginn: We're going to get a report on that in the meeting itself.

Oh, very good.

Chairman Ginn: So, can he we hold that?

Absolutely. Thank you, sir.

As soon as possible.

Yesterday.

I just want to say, thank you to both Craig and Jeff for your willingness to take on this task. Those of us who preceded the creation of the board struggled with what that process was going to look like and how quickly we could put a management team in place and I think those of us who come from the government side of this really appreciate this interim solution albeit, but one that keeps the board and the activity moving, which is absolutely critical.

And I know, Sam, that's what you want -- you don't want us to tread water, you want us to move -- and so I really appreciate this.

Chairman Ginn: The project requirements will roll over you.

I mean, I'm full-time too, it just, I'm more than full-time, and, you know, the interest in the project are such that I probably could meet eight hours a day with people who want to talk about the project.

Mr. Webb: Sam, I'd like to move it forward by making the motion to for the adoption of the resolution.

Chairman Ginn: Second?

Second.

Chairman Ginn: All in favor?

Aye.

Chairman Ginn: Thank you.

All right. That's all the enabling stuff. It was a little more complicated than I thought to be honest with you.

Okay, NOI response, Laura, we're ready for your report.

Ms. Pettus: Thank you, Mr. Chairman.

So we wanted to just bring to the board a very high level review of what was received in the NOI comments and NTIA on behalf of FirstNet received 133 comments. They were all very high quality and well thought out. And we appreciate all of the stakeholders for responding to the NOI.

So you know the kind of breadth of who we heard from, states, locals, tribal entities, federal entities, we heard from consultants, vendors, commercial carriers, satellite, rural Telecoms, utilities, national associations, individuals, just to name a few.

So we did get a lot of really great feedback. And for the most part all of the commenters were extremely appreciative for the board for going out for public comment and also for coming to the first board meeting with some ideas.

So I think that people were extremely impressed that there were some substantive items discussed at the first board meeting. There's also a lot of support for leveraging commercial infrastructure. There was

an acknowledgment that with the limited funds an existing infrastructure that commercial providers have, there is an opportunity for a faster deployment.

With that said, there were also a lot of areas where the commenters wanted the FirstNet board to take some additional look. So you know, many of the commenters said that there was a lack of detail and the assumptions for the model were not included and without that detail they had to hypothesize about how it would actually work.

And so with that, they were curious about how FirstNet was going to connect with the commercial wireless providers at what level, at the evolved packet core at the radio access network, the software development platform, exactly how was it going to be connected.

And additionally, what were the types of roaming arrangements that FirstNet was going to look to? Is there going to be a standard? What's the cost model? So those are areas where commenters kind of across the board needed additional information in order to really weigh in.

They cautioned about relying too heavily on commercial infrastructure. Specifically, the commercial infrastructure may not be hardened to the public safety standards that will be necessary for this network.

Additionally, more thought needs to be put into the backhaul. Are you

planning to backhaul directly to the FirstNet core? And if so, as one of your major cost drivers what does that mean for local and rural areas? And are you adding additional cost and/or vulnerability to the network that you need to consider?

There was a lot of emphasis on the need to leverage the state, local, tribal and federal infrastructure that currently exists as well as the critical industry infrastructure such as: Water, power, electric, gas, chemical, the comments around those, what they call CII, the critical industry infrastructure.

Is that they have similar needs as public safety for ubiquitous coverage as well as high reliability. So that might be a natural partner for. Additionally, you know, don't leave out the rural and satellite providers. They have a lot of knowledge, they know about the coverage, they have infrastructure in parts of the country that are not typically covered by the large commercial carriers.

One of the biggest concerns was the plan that was proposed at the first board meeting did not address the public safety user requirements. It didn't look at the priority access, the quality of service, the network reliability, resiliency and redundancy. And FirstNet should try and incorporate early some of the importance regarding network security both cyber and physical, user authentication and encryption standards.

So additionally, a lot of the commenters wanted to talk about outreach, you need outreach to your key stakeholders. You need to ensure buy-in, and there was a huge, a huge need for local control. And defining that, and making sure that the local public safety where the everyday emergency happens have control over who has access to what scenarios and that they are moving the levers. And so making sure that the system you design has local control built into it.

There was many comments regarding the lack of a business model. What are the cost drivers? FirstNet needs to define clear sustainable business model in order to then decide what's the best network architecture. And I think many of the resolutions that you passed here today should address some of those comments. You know with respect to the multiple bands that would be required in the devices. FirstNet would need to drive the device market for multi-band, multi-operator technology devices. But you also have to realize that high cost devices will be a huge barrier for entry and adoption by public safety if it's too costly.

And then the final two pieces that we wanted to kind of highlight is there were many commenters that wanted the FirstNet board to allow the early builders to move forward.

And the concept of please do not leave the 911 centers behind. Design that into your network from the onset and it will make for a more comprehensive

and necessary solution for public safety as a whole.

So that's our summary, at a very high level, there was many more nuances in the comments but for brevity today that's the high points for you.

Chairman Ginn: Any questions?

Comments?

Mr. Farrill: Yes, Sam, thank you very much. I'd just like to add our thanks to those who took the time to make the comments that we received. For those of us who are receiving these thousands of ideas that need the weighting, we're very grateful.

And wanted to let each of you know that we did read those comments thoroughly and compared them to a number of the architectural concepts and I just hasten to note that this was an architectural illustration, it was not a detailed plan. So we plan to go the next step in what we just approved is to do a business plan, what we were looking for is exactly what we got.

An ability to understand what the common themes are, and Laura's just laid those out very well, and how we can apply those themes to our network design and to our business design, for us as a national wireless operator starting from scratch, this is the most important time to get that kind of input. So we have your input. We've got it at the most important time. Now we can fold it into the steps. So the way we do that is by

each of our design teams takes those comments. We had over 80 comments in the applications area, for example, in applications alone looking for specific features and functionalities, Peters Suh will be talking a little bit later about some of our concepts in that area, so you'll get a little bit more of a window into applications and services today.

But, as we look at the overall concept here. It does remain the same. It's national standardization, and local customization and control. That's the, kind of the moniker for us if you look at it overall. There are unique needs in geographies, in tribes, in territories, but there is a very compelling need for interoperability and national standardization. That's how we get scale, and scope and cost reduction. So we're going to get both of those by putting those all together.

So what you'll see in future meetings when we come together and look at the network design is it will move from an impressionistic painting more into HD photograph as it gets more clear.

And what we measure is how well is our design meeting or exceeding the statement of requirements? This is a requirement's driven document.

So if we are meeting what's required there. PSAC is going through a current effort, many of you know, to take a look at what are the initial services that are needed?

Whenever you start a business, have

you to have your launch details worked out in preciseness, and so we've asked, we'll be asking for that to be done.

And we feel like that those current, there's about 4,000/4,500 requirements currently not excluding the NOI input. The the NOI input what it does for us is highlights and prioritizes areas to pay more attention to.

So that's how we're looking at it. These are areas we can spend more time on, pay more attention to. And that inner design work we are looking at all of the workable network solutions. There is no focus on a particular one. Let's look at all of the network solutions and see which one of those best meets the plan.

So Mr. Chairman, I would declare that the NOI was a big success. Because it achieved a lot of feedback for us, and it gave us an ability to prioritize what we're doing and at a time when we needed it. So again, thank you very much.

Chairman Ginn: Thank you, Craig.

Any other comments?

Mr. McGinnis: Mr. Chair, one thing that this process has done, that came out of it probably less so in formal comment than in just comments to individual members was boy, that was a quick start off the first meeting. The whole proposal put on the table and where'd that come from and who saw that? And that sort of thing. And what's the review process going to be in the future?

And I think that one of the things that I've come to realize over the last few weeks is that there are two very different ways of building a system. There's a public safety way, the way that I've worked for 38 years trying to get things done, which inevitably requires a lot of planning and endless review, and endless input and total transparency and sometimes it doesn't get done.

You just keep moving forward and keep your sight on the target and eventually you get there. Then, there's what I understand to be the corporate way in an environment of competition, where you get a good idea, get some people around you and you go like crazy and keep your cards close to your chest, and then you get it done very fast, and you have a huge structure that may result from that. And there's not a lot of transparency by virtue of necessity.

And I think we need to strive for some place in-between those. And we've had a good deal of discussion about that. And so this has also served a great purpose in trying to get to us to find ourselves in terms of our obligations for transparency obligations and yet our obligations to move this thing ahead, fast.

And so I think it's been very useful for that purpose.

Chairman Ginn: There is a balance, Kevin, I agree with you on that.

I think to some extent you're going to

have to control your chairman.
Because I come from the commercial
world, and I admit that, I have a bias
for action, get it done, make it move.

And to the extent that that doesn't
allow us to communicate properly with
our users, you need to pull me back.
So, I do acknowledge that.

But I'm going to have my foot on the
accelerator because I really
understand how complicated this
project is, and how much effort it's
going to take and I think if you don't
do that, we are likely not to ever get
this network built.

So, that's kind of where I'm coming
from.

Mr. McGinnis: And I greatly appreciate that, because
after the five or six years we've
invested in getting us to where we are
today, the folks that have said 8, 10
years or so we'll see something turned
on, I want to prove them wrong and I
think you're the right guy to do it.

Chairman Ginn: We definitely can prove them wrong.

Thanks for those comments any more?

Mr. Webb: Sam, I would concur with the
chairman's analysis, keeping your foot
on the accelerator, because I think
the government in itself will have
impediments that may slow it down
some. And so I would air on the side
of trying to keep us going as fast as
possible.

Chairman Ginn: Yeah, thank you.

Well, you know, I must say, we've had surprisingly good response to our issues. Among OMB, and Justice, and at Commerce, I mean, people have listened carefully to the issues that we have presented and I think to the best of their ability are dealing with them. We're not there yet on all of them, but I am surprised at how responsive everybody has been. So thank you all for that.

Okay, any other comments on the NOI?

Jeff?

Mr. Johnson:

Thank you, Mr. Chair, it's my pleasure today to give you an update on outreach. I think the most important component that we've executed in the last 30 days is the seating of the public safety advisory committee. As this board's aware, this was actually a deal that we worked out with the Department of Homeland Security to bring over the PSAC from SAFECOM and actually give them dual role.

It has a couple of advantages, first that has been the repository for the industry expertise on these kinds of issues. So to just tap them was very efficient. And second, there's some exemptions that come with them that aid in our goal to be expedient, and to not get drug down in process that isn't helpful.

Harlan was chosen by our chair as the chair of the PSAC. We have 41 seats on the advisory committee, 37 of those have been filled. And we're currently working on filling the last four seats.

We have pending assignments headed to the PSAC, Mr. Chairman, that has to do with Craig's conceptual architecture. We will be asking the PSAC to review the statement of requirements and to recommend to this board initial launch criteria for performance of the network.

The second thing we're asking them to do, actually I blended those two, we're looking for a statement of requirements review and then a conceptual architecture review. So we'll be asking our PSAC to take a look at that conceptual architecture.

We have one major outstanding to do left as it relates to the PSAC, and that's executing an agreement between NTIA and DHS on how we work out essentially the business arrangement between the PSAC that is being loaned to us functionally for this purpose. So we're working on that. I would expect that by our February meeting, Mr. Chair.

As it relates to outreach, we have a hard working sub committee made up of members of the board, and I wanted to just publically thank NTIA for their staff loans.

Mr. Chairman, to the point you're making about trying to get this thing running, while we try to hire a staff and get a general manager in place the only way we've been able to do it is because NTIA, their leadership has been flexible in loaning us sitting staff members.

I'm guessing that to some of the folks on the outside it looks like NTIA has done a hostile takeover of FirstNet, and it couldn't be farther from the truth. What they've done, is they've opened their staff and said until you get staff hired yourself, we will loan you what we can, of course we have to bill you for it, but they'll loan us what they can, and my experience with the folks they've given us, is they've been top quality.

Our outreach priorities, Mr. Chair, are number one: To get BTOP visits out there quickly, we will be completing those BTOP visits this next week. We will have taken a small team and met individually in each state with the BTOP entities.

Then, we'll be executing what we're calling a listening tour, so our goal is to talk to the states. And to talk to the executive staff for the governor and the governor themselves. And essentially listen to what their needs are, to make sure that those are built into the engineering components and the network components that we're putting together.

We'll follow that with targeted communication to leadership, for example, the co-chairs of the National Governors Association, Homeland Security Committee, those are two people we need to have a conversation with.

So we have a number of folks like that that we need to talk to. We intend to partner with the National Governor's Association on six regional meetings

in the first quarter of the years. Those meetings will be focused at the governor's executive team, so their CIO, the head of their radio network, et cetera.

And then we're currently implementing plans to use the media and our associations that represent the public safety community as ways to get the message out and the ways to receive feedback.

If we can get out there through the associations and through the, you know, the popular trade press, and tell our story, then I think that's going to expedite the feedback loop of people saying hey, I read this, what about this or that.

And then, lastly, Mr. Chair, our top priority probably outside of those, is we need to get a professional marketing communications team on board and create a plan about how we communicate with our user community.

And that is a top priority. My expertise is being a fire chief, I'm happy to fill this interim role, but we really need someone that is going to be an expert at how we do that, so that concludes my report.

I will field any questions.

Chairman Ginn: Any other comments.

Wellington.

Mr. Webb: Jeff, did you not -- I think the Mayor of Houston appointed someone to the committee, did they not?

Mr. Johnson: Yes, Tom Sorely.

Mr. Webb: Sam, this is an important appointment because sometime Mayor's think they are left out of activities as does all elected officials at some point think they're left out of the activities.

So given that a person from mayor Parker's staff in Houston, Texas who also chairs the Criminal Justice and Public Safety Committee for the U.S. Conference of Mayors. I think this is an important appointment. It also sends a signal to the U.S. Conference of Mayors, they're also working with the liason office for NTIA to have a presentation made either at the January meeting or their leadership meeting in late February.

So I just wanted to say that I think with that appointment all of the boxes are being covered.

Chairman Ginn: I think Jeff and his team have really done a really good job of making sure that groups are represented.

So Jeff thank you for that.

Mr. Johnson: Thank you.

Chairman Ginn: Any other comments?

Okay. Let's move to BTOP.

For those on the web cast who don't understand this acronym, we have a clean up activity that we must deal with here. Before the law was passed that created FirstNet, some money was allocated to various states and cities

to begin engineering and constructing an LTE network.

When this legislation was passed those activities were suspended. We've got a number of states and cities in a period of suspended animation. We've sent a team out to meet with each of those entities. If they haven't met yet, they're scheduled to meet. And so when those teams complete their visits, we're going to sit down and look at ways to try to resolve these issues in a timely way and get back to the states and see if we can get this issue behind us.

That effort has been led by Ed Reynolds, a member of the board, he's had a lot of help from members of the board, but I'd like to ask him to sort of give us a status report.

Mr. Reynolds: Thank you, Mr. Chairman.

There are seven BTOP grantees around the country and we have now visited I believe with three of them. We have another visit this Friday, that I'll be participating in and then we'll finish up next week.

I had the privilege of being the first two visits, the first of those to the city of Charlotte. I was accompanied there by Sheriff Fitzgerald, another board member and also by staff from NTIA Lance Johnson and Jeff Bradshaw. We had an excellent meeting, the Charlotte people we very prepared, gave a good presentation to us and we had a great discussion. Many great discussions over the course of the day.

Alcatel Lucent is the vendor that they're using, they have a 39 site network design, they've not actually deployed anything physically, they have equipment in the warehouse, but they described to us that the relationship with Alcatel Lucent was beyond just a vendor/customer relationship it was more of a partnership. And there were Alcatel Lucent people in the meeting with us along with a radio consulting firm they're using, and the partnership aspects of their relationship were evident there. They are working together to try to achieve their goal.

There were several important findings I think we ran across some of them were new to us, some we expected and I'm going to try to hit the high points of those.

The first thing was a new finding, and that was as they were designing their network, the state of North Carolina has adopted standard for resiliency, reliability of public safety towers called TIE 22 REV G.

It requires among other things a wind loading of 150-mile an hour in the design, it has ice loading requirements, it has seismic requirements and so forth.

Most of the towers that you'll find today that are used by commercial wireless companies would not meet that standard. They would be probably in the 75 to maybe 120-mile an hour range of wind load for example.

So the cost to build a tower of that strength or the cost of retrofitting one that's existing to meet that standard can be sizeable. So that's an issue we're going to have to deal with around the country as we look at deploying the FirstNet network.

Another aspect of that is that government funds cannot be used to strengthen a commercial tower unless the government has security interest in it not going to want to do that, so we have to find another way to have the tower owner strengthen it and maybe raise the rent or something like that but it's an issue we have to deal with that does add dots deployment of this network.

From sustainability standard business plan wise, the Charlotte people took the approach that they have to start at the competitive marketplace end, what are they paying today for broadband services from commercial carriers. That's about 39 buck as month, so the belief is that they have to start there and design a network, design a business model, that will meet that price point as opposed to designing a network, operating system and then say, well, this is the cost, therefore we have to price it at this level to cover those costs. So that was also something that we already had talked about ourselves, very consistent, but it just reinforced the need to pay attention to what we are building in this network in terms of cost management long-term to meet the competitive marketplace.

They do believe, and I would concur

with this, that they probably could charge a slight incremental amount above, say \$39, maybe \$5, could be 10, because the FirstNet network will have things that commercial networks don't have. They'll have a higher rate of resiliency in terms of cell sites hardened, they will have higher throughput speeds, probably better coverage, because they'll be designed specifically for public safety in the D block. They will have access to that network for managing their own subscribers' activations, setting priorities, to change customer priorities, shut down mobiles, that sort of thing. So there's a lot of features that they would have access to that they do not have today in a commercial world, but that does not double the cost recovery amount they're willing to pay. It simply increases it by a small increment.

Devices, we had discussion about the availability of devices. Charlotte's plea was that we need to be seating band 14 devices as soon as possible. Obviously, they recognized, as we do, the issue with that is, there are multiple bands in any device. And the other bands that you have in there along with 14 are dependants who are you going to partner within terms of roaming arrangements. So an AT&T or Verizon or Sprint will all have their own set of bands besides band 14. But nevertheless, the emphasis there is to push ahead as rapidly as we can to get band 14 capable devices manufactured.

Another issue we ran across is a little surprising to me is the cost of SIM cards that go in the devices.

Those are a commodity these days, they're very inexpensive, except in this case, which you go to the large SIM card manufacturers, and they say, bring an order for me and then we can talk. So instead of something that costs less than a dollar, they're paying like \$30 for a SIM card to a small boutique supplier. So that's something I think FirstNet can help with in terms of volume of purchase, and standardization of design, and that sort of thing. So I guess I would have expected there would be some higher costs given the low volume, but that was not \$30, that is right.

We had discussion about local control, and the Charlotte people had an interesting take on that. Their response right away was, we need to change that conversation, instead of talking about local control, we need to talk about local management.

And their view was that whoever is back there pushing the buttons and watching the lights and the dials is sort of immaterial to them as a user. What they need is the ability to manage their operation, manage their communications, and that's this access to the network including access to NOC type feeds that would show the status of the network, any sites that are down, that sort of thing, and be able to manage subscriptions and so forth. So it's very much a discussion from their needs standpoint of managing the network locally, as opposed to controlling the network, if you will. I thought that was a good view that they had.

They are, of course, asking to be -- for the suspension to be lifted so they can move ahead. One of their drivers is that they're spending about \$65,000 a month in costs as they sit idle. They have some communication facilities, they're using -- the approach they've taken is a hosted core, rather than dedicated core on site. So they have back haul facilities to that, they have some tower rents they're paying, they do not own those towers yet, and that sort of thing. So they have a burn rate of about \$65,000 a month while we are in this holding pattern.

Back to the control thing for a second. They are fine in the future with transferring control, ownership, if you will, of the assets being deployed under the BTOP grant. They just need an equitable compensation for that for the dollars that they've extended of their own funds. They think that could be done a couple of ways. We could work out some arrangement early on or if they operated the network for about four years, they believe they would operationally cost recover their initial expenditures.

And they also -- we talked about the issue of indemnification which is one of the criteria we asked them about. Would their vendor be willing to indemnify us so that if the FirstNet network does not utilize the assets that have been deployed, would they reimburse for those? And the vendor said they do not think that is a problem, that they can do that,

assuming that we specifically call out those items that are indemnified, not just a general indemnity. And that makes sense.

They did tell us, that if they're given the green light to go ahead, they believe they can have their system of 39 sites up and running in about 18 months.

Second visit we took was to Mississippi, and besides Sheriff Fitzgerald and myself and Lance and Jeff, we also were joined by Kevin McGinnis on that visit. Again, we had a good visit, we had a good day, we met at one of their state data centers, which is a very hardened facility, that's where they have their -- a lot of IT effort is concentrated, it's also where they focused their efforts on LTE.

We found out right away that they have in Mississippi a unique arrangement, I say it's unique, called a wireless communication council. Seven years ago the legislature adopted this legislation to establish this council, it's 17 members, it has membership from state and local public safety, it has membership from the state public safety, the emergency management agency, the MEDCOM, Mississippi medical side is represented on the board, the state CIO is a board member.

Ironically, it was established seven years ago in the same year that Hurricane Katrina hit, although it wasn't related to that. They just recognized that they are very rural

state, they have an awful lot of small agencies, police departments or fire department, volunteer mostly, and they needed a better approach to providing communications, wireless communications to those entities who could not, on their own, do that. So in one sense, if you think about what they've done, they've almost created seven years ago sort of a state level FirstNet, that they wanted to take an approach of looking at from a state standpoint and therefore provide something that all of the agencies could use.

They're in the final stages of launching a new LMR, local mobile radio network, under the auspices of this council. They have a very high take rate, they have about 18,000 users on it, just now, they've divided the state into regions, they're just now finishing the testing and will be launching in the north part of the state to complete that. So they've had a very good take up rate by the agencies that they intended to serve.

In terms of LTE, they had a design of 134 sites. Initially sites that they primarily own, they are all Rev. G compliant, so they're built to the 150-mile per hour standard and so forth. They have since recognized the need for about 100 more sites to fill out the footprint.

Mississippi is not only very rural, a lot of territory to cover, the foliage is very heavy, a lot of pine trees, and that attenuates the RF signal. I was seeing cell radius coverage of about 5 or 6 miles, which is much less

that you would expect some of our studies in areas like Colorado where it is flat, no foliage, you get ten miles or better, so there is a difference. But nevertheless, they recognize they need to add to their network.

Trying to use a combination of devices, some including high power devices to get out into the very rural areas, these would be vehicle mounted modems that would run at 1.2 watts, which is currently not a standard but it is processing through the 3GPP standard process to hopefully become a standard.

Speaking of terminals, they have some Motorola provided terminals. To begin with, they had an RFP out for terminals. And they had the same advice, that we need to be getting band class 14 terminals provided as soon as we possibly can so that we can leverage the cost factor down.

We had a presentation from an emergency physician, who really pointed out some of the needs that they have in Mississippi that are unique to a rural environment, and there are rural environments all across this country.

He sort based his -- a lot of his presentation on the fact that Mississippi has some unique health challenges. You know, they rank last in obesity, that leads to a high stroke rate, they actually had a map showing instance of strokes that occur across the state. I told people every time they put up a map of Mississippi

-- I grew up in Alabama, and I kept thinking the map was reversed.

This doctor was pointing out that from the delta region up to northwest Mississippi, it takes six hours to get a stroke patient to a health center in Jackson, Mississippi. And during that time, if they have the access to medical telemetry to send stats in over a broadband network, they could perhaps enable the paramedic to provide some treatment on site, and some treatment in transit that would significantly improve that patient's chance of survival, and that patient's chance of having -- of not having meaningful impairment post recovery.

So they have a real need and that is why they are one of the members of the 17 member wireless communication commission.

From a network standpoint, they're designed to 256-kilobit at the cell edge and that results in 5 or 6-mile radius. They are planning to deploy those additional sites and that would give them pretty solid coverage based on in the most rural areas, some type of high powered vehicle mounted device.

You know, the 1.2 watts is good, but a vehicle also has a better antenna arrangement so you get a lot better bang for your buck there. In terms of the cost, they're burning -- you know, a couple of ways to look at that. In one sense, it's costing about 150 to 200,000 a month. A lot of that, though, is foregone revenue, because they own these towers, and they're

obviously capable of supporting multiple tenants. And they have some offers from other wireless carriers, who would like to get on those towers but they can't really do that while in they're in a state of suspension. They do have some real out of pocket costs, they're paying about 9,000 a month for some transport to connect to their statewide NOC for example and that sort of thing, but in total, you know, about 150, \$200,000 is what they see themselves foregoing while in they're in the hold pattern.

Another timing issue, and we heard this in North Carolina as well, is their state legislature is about to meet. January is the beginning of the session, it runs until April. And they need some funding from the legislature to fund operations of the LTE network, not the build out, but ongoing operations, which are not covered by the BTOP grant. And so the sooner we can resolve this issue and give them comfort that they can move ahead, if that is the decision that we make, the better, so they can go to the legislature and say we have the commitment that we can move ahead with this, we need the funding.

So it is a real timing issue for us and puts more of an emphasis to us making a quick decision. But we need to have completed all of our visits, not that they depend on each other, these funds can move around each project stands on its own, but we need to -- just like we discovered issues in these visits, we need to be sure we surfaced all of the potential issues out there that we see in other five

locations besides the two that I've talked about here, so that when we do make the decision for what to do with each individual case, that that decision is well-founded and takes into account all of the potential issues out there.

We talked to them a bit about transfer of control, similar thing, they need an equitable arrangement not only for whatever equipment is being expended, but since they own the majority of these towers, there would have to be some type of commercial arrangement for the space on the towers and that sort of thing.

I did not attend the meeting with Adams County, but I understand the meeting there went well. They have four sites that they could have up in a month if we give them the go ahead, they plan to use principally in vehicle modems out in Adams County, they have a low cost structure because they own all the towers and they don't have any operating cost commitments with their vendor. They plan to self operate with their existing radio and technical resources on hand.

They are open to FirstNet coming in, operating their system later as are the other entities, I think.

And, you know, the indemnification may be an issue because their vendor is a combination of Raytheon and Joint Dynamics and they are concerned, they're a relatively small player, they do not have any real infrastructure in place in the commercial network, so they're

concerned about being stranded if we do go another direction with FirstNet, and that is reasonable concern of theirs.

So these are the three visits we concluded so far. They're been good visits, got a lot of good questions, got a much better appreciation for just what their concerns are and what their needs are, and we just need to move expeditiously to conclude what we need to be telling them.

Look forward to doing that.

We need to target probably the January timeframe to meet some of their -- to give them a decision. Any questions?

Chairman Ginn: Thank you, Ed. You know, on behalf of the rest of us on the board, we really appreciate the time and effort you and the committee have expended here. It is clear that you have had detailed discussions and presented back to us the kind of information we need to resolve the BTOP issue, and I think one of our issues over the next few months is to get these things resolved.

Any other comments here?

Voice: Yeah, Mr. Chairman, just I want to comment, it is interesting, I think it aligns with Craig's comments earlier that, you know, we need the nationwide architecture here, but we need to pay special attention to the local needs. So if there are more towers needed because of topography or the foliage even in this case, as Ed pointed out,

these issues need to be addressed because, you know, it is kind of make the locals comfortable, and I think that is a big goal of ours.

Chairman Ginn: You know, while we have national network, local customization is the principle.

So these organizations can really control their structure and understand how their network is operating at any point in time, so Craig and I have spent a lot of time on this issue and I think that's a design criteria that we're pointing toward.

Wellington.

Mr. Webb: I attended the Adams County site visit and I was pleased that I was on that site visit because it did give me a chance to see how the system would work in terms of one of the pieces that I was struck by is that part of Colorado is all flat, but then you hit mountainous region. And for this particular site visit, they have mountains, rural which is very flat and sparsely populated, which there are more problems with the sparsely populated than mountains, and the urban areas. And in terms of how long it takes to get four -- I think you mentioned on the Mississippi visit, for heart attack, strokes, things like that specifically for EMTS.

They also are absorbing some costs because of the suspension, and I came away with a couple of thoughts, is that, 1, the site visits also help us in terms of looking what the needs to be built in for a national system that

should be built in. And then the second piece that I came away with is for those areas where we can work that out, I think the sooner we can approve some of BTOP projects, I think it also builds a sense of more goodwill among the users at the state and local level to buy them into the national network.

Chairman Ginn: Right, right.

I notice -- yes, Craig.

Mr. Farrill: I was going to piggy back on your comment, Wellington, that, you know, one of the other things that we are looking for are some of the results of the early turn up and test. The systems will provide a lot of fruit to us in term early experiences. Like Ed's talking about the trees in particular, there are plenty of that same pine issue that runs all the way across to Alabama, Georgia. So this is a regional effect, so one of the things we hope to do is out R&D center is not far from Adams County, and we have an opportunity to drive some of our vehicles right over there and do some of that testing.

So we look forward to working with them on test and evaluation.

Chairman Ginn: I see that board member Terry Takei has joined us, welcome, Terry.

Any other comments on BTOP?

Chuck.

Mr. Dowd: Thank you, Mr. Chairman, just reporting out on our progress on the general manager issue, which I know is

of interest to everyone.

Particularly Craig because I think he would rather have somebody to yell at than being the guy who gets yelled at.

So, you know, trying to move as quickly as we can on this issue, I want to thank you Tim Bryan, who couldn't be here with us today for doing a lot of the work here that I'm now going to take at least some credit for, or get yelled at for, I'm not sure which, and Terry Takei for working on this effort, thank you, Terry.

So, you know, business was slow there for a while, in the first few weeks, we only had about five applicants. But right towards the very end near the deadline which was December 1st for applications, we had a bit of a rush and we got up to 27 applications. Appreciate that. They run the gamut from the commercial world to the governmental world to the public safety world. I also want thank Anna Gomez for helping out to try to kind of frame up for us the initial kind of vetting process, where we will be looking at some key characteristic, like national business leadership experience, public safety experience, governmental process experience, and, of course, technical expertise.

I think the process that we're looking to go through now initially with Terry Takei, and Tim and myself, is to look at these folks and try to go through this initial process, and try to vet it down to about 3 to 5 potential candidates.

Now, once that's done, and we intend to do that very quickly in the next couple of weeks, once that's done, hopefully by the beginning of the year, we'll be able to go to the board, to you and to the board with some recommendations. If there's anybody that's not in those recommendations that was an applicant, and somebody on the board wants them considered, I don't think there would be any objection.

Chairman Ginn: No objection.

Mr. Dowd: So that is our goal. I know Paul. You wanted get this thing moving sooner than later. We hope to, before the end of the year, have three to five candidates that we want to put through a vetting process with the board.

Chairman Ginn: Questions?

My comment is get it done.

Mr. Dowd: Yes, sir.

Chairman Ginn: This is a key part, I think, of our getting our organization in a structure that -- where we need to be. So I would hope the committee would continue to work very hard on this issue.

Okay.

We have a presentation here, I'm going to turn this over to Bill Keever in a moment, but before we do that, you know, just let me offer a simple conceptual concept of how the network

should operate in our opinion. Let's just take an iPhone which provides you some basic services and a capability, and then the apps that ride on top that iPhone allow you to the opportunity to customize that phone for how you live your life and how -- and the kind of applications that drive you to a personal experience that you have.

So, I think in simple terms, that's kind of what we are talking about with the network architecture, you can look at the iPhone, as sort of the base communications device, but on that, what we hope to do is allow individual consumers, individual public safety units to download those capabilities that serve their operation. It's that simple.

And Bill has retained Peters Suh. Some of us have had experience with Peters. He is, I think, the most renowned person I know in terms of understanding apps and how they work, and how we might basically embed them in our structure.

So I'm going to turn over to Bill. Let him introduce Peter, but I just want to tell you, I think we have here one of the true experts in the world on applications and how they should work.

Mr. Keever:

Thank you, Mr. Chairman, I'm not sure that I have to introduce Peters, you have done a very good job. I might mention the reason that you turned this over to me is resolution 16 appointed Jeff Johnson as the user

advocacy officer, and you have done a very nice job of outlining his user advocacy, user requirements parts of his task and his state consultation outreach. So he is overwhelmed. The rest of the risk of tasks under his remit deal with applications and services and devices, which are the things that take this network that Craig has talked about and bring it to live, as you have explained.

And so Peters and I have been working on thinking about how to get that done. We have sent to the board a first draft of our project plan, which principally is about gathering data. And so without stealing Peters' thunder, I'm going to turn it over to him, and just say that we hope the takeaways are here that we don't have all of the answers, we don't even know all of the questions, so we are looking for all of the input that we can get. Jeff has already been sending us apps that he know that exists, so we are beginning to build the library. Peters is making a couple of visits this afternoon. We've heard that we might get the state CIOs to put out an all points bulletin for every public safety app they can find in their state. So we do not want to reinvent anything. We want to shamelessly use everything that exists, and just tailor it to our network. So that is what we hope Peters is going to describe for you, so Peters?

Mr. Suh:

Thank you, Sam and Bill. And Sam, I am going to save that clip and show it to my mom, because she wasn't so sure about me earlier in the days.

So what I would like to do in this presentation is a bit of -- it's going to be divided into kind of two sections. One is talking about the apps environment from a macro perspective, and that's really, as Sandy kind of talked about, whether you're an iPhone, Android, Google user, a BlackBerry user, Windows Mobile type of user in that area. How is it constructed and how does that work. And then hopefully, we have early hypotheses on how that technology and architecture can kind of fit in to what we're thinking about from a FirstNet perspective.

Before we go into that, I think a couple of comments is, one, as Laura went over the NOI from the network side, there were also comments from an applications perspective, and there are parallels on that as far as reaching out, getting feedback, getting an understanding at the local level what needs to be done, things of that area, and making sure you're gathering those type of requirements. And for me, kind of an early hypothesis, for us some of the key stakeholders are obviously the first responders, there are people at the local, state, federal level who manage the systems, and the applications, because the data that they have behind that is going to be critical for us. Private citizens are actually going to be users of some of the applications, so we should be adding them as kind of the key stakeholders in this as well. And then obviously, you're going to have, from a technical perspective, you're going to have the developer community that we will need to tap into of we're

going to really drive the innovation, other technical suppliers, and then device manufacturers when we talk about the costs from the NOI and concerns that were raised there.

Ultimately, there is going to be three things that we're going to want to, again from a macro perspective, want to focus in on. Technically, are we doing what we need to do to deliver the platform that's expected. But how does that tie into the operational requirements. And again, I will be repetitive going into things like operation security requirements of that level, because that's going to be driving it, because we will have, as we talked about, kind of a central design platform. This only works from a local operations perspective, hopefully I'll be able to highlight that a little bit more.

And then tied to all of those points is you can have a very long laundry list of requirements, but what is the budget, what's the business model that's going to operate that, because there is a maintenance portion of this as well that we have to take into consideration when we're developing those as well, and hopefully for us, we'll be able to highlight that as well. So if we look at it just very highly from again, kind of a private sector, world, is the kind of key components that drive this, how many devices are out there, because the number of devices is going to draw the developer community, right?

So when we think about it, if there is not a lot of devices, one, the per

cost per device is going to be astronomically high, or proportionately higher. And then you're going to have a harder time getting the developer interest in this area, so we need to take that into there. The economics, and again, in kind of an iPhone Google world, what they always talk about is nomenclature of revenue share, how do I make money in these type of areas. I think for us, for a business plan perspective, we need to think about and have that business savvy and sense to that as well. The other part of this may be not on per application fee perspective, but on the maintenance side, how do you maintain it, and how is that done and what is that opportunity there as well.

So if you tie in those three, that gives you a larger number of applications. And again, one of the things I think will be incumbent upon to us look at is as much as possible, can we use open standards, can we use existing solutions that are out there, and see if that is our starting point and then see what we need to tweak from there going forward.

Just talking about major categories, you have kind of the FirstNet from the network side, and we talk a lot of about communication services.

And again, starting to read through some of the materials that have been published a lot of good work that has been done there, you talk about voice, and people think, well, I've got voice, but the definition of voice is being defined by comments in the other

areas are interactive voice communication, noninteractive voice communications, the immediacy, the latency, things of that nature that are there, ad hoc communities that need to be setup depending upon a FirstNet area.

We talk messaging. And again, most of us are familiar with SMS or texting, e-mail, blogging, and those areas. And you've got the video, you've got broadcast and you've got peer to peer. But if you take those communication services, those also translate into applications, right?

So the parallel for that would be, if people are familiar with from the voice side, there is services like Skype, Microsoft Skype solutions, there's Twitter from the messaging areas. So we can convert a lot of those communications services into apps, or we need to think about that as well. The next four bullets that I have listed are really just a starting set that generate a bit of discussion, but by no means is meant to be kind of the defined areas.

But if you think about it, there's public informational, so these are things like CPR instructions, news update, logistics information that you want to push out there. That is for the general consumption of goods that could be available or should be available to private citizens. There's no security, there's no issues tied to that. It's really kind of an issue of how do we make that available as many platforms as possible and make that discovery of those applications

available as much as possible so people are aware of what is available to them as services that the public sector offers.

Then there's what I call, for lack of a better term, kind of internal department type of solutions. Those might be simple things like apps for HR, scheduling, logistics, things of that nature that are within the department area.

There may be department data, and again, this -- you will start seeing a growing theme about security and operations in those areas. How do you like at crime records, medical records, things of that nature, where again security and privacy are going to be of huge concern and things that we need to take into consideration there. And then you may across department, which may tie in again local, state, federal, multiple federal agencies of databases that you want to tie in overall.

So going back to Sam's kind of comment about iPhone, and I apologize, for those of who are technical, that I'm doing this at too high a level, and for those of you who are not technical, that I may be getting too technical. So I'll try to kind of go somewhere in the middle. So using kind of a parallel to what Apple's done a brilliant job with their iTunes and their ecosystem. If you think about it, you can break it out in a few components.

What Apple has done is they've created a standard application development

environment which is for FDK software development kit for the developer community, and that gives them the tools that they're developing for iPhone, iPods, iPads, up to their Mac series, a set of tools, support and thing of that nature. And again, from my perspective, from a first responder, us being able to do that is going to be important. And that, again, is not for an outside developer only, it could be for people within a city, state, federal level to having the tools to develop that. The more we can standardize that, the more we can make that easier, hopefully we'll reduce the amount of time cost to develop it and create the innovation and accelerate the speed in which apps can be developed overall.

So you have the developer kit, and then you have got kind of a platform, and this platform for that is two components at a high level. And I'll break this down more. One is kind of the store, people think about iTunes as a store, and that's kind of the distribution side. And then there's the other half of that equation, which is actually the reporting side, so that is the databases, payments, may not use Mastercard, Visa, or American Express here, but there are going to be charge back methodologies, there may be costing sides, there's clearly going to be reporting auditing type of things that we're going to have to have factored in there as well.

And then you're going to have standards based devices with, again, app interaction. So again, if we're going to provide as much value within

the solutions overall, my personal view is the databases or the data warehouses that exist across this country are the things that we want to tap into. So if we can provide first responders with real-time information in a concise way, that is where we can provide true value to the first responders.

So this is the most technical chart that I will kind of go through. If you conceptually think about how does the network fit in to application side. On the left-hand side, you're going to have a lot of devices and classes in there, and they're going to connect, and again, from being more of app-centric person than anything else, is whether it's WiFi or the first responders network or FirstNet, you're going to connect in that area. And then you're going to go to the FirstNet application server. And a lot of that is going to be validation, security authorization saying you have access and rights to those things.

Then you go into a data gateway. Again, for me, one of the things that I've learned over the years is you've got a lot of great information systems that are out there, but unfortunately not all of the systems written on the same applications tools and things of that nature. So if we can normalize that and provide API, application protocol interfaces that connect that in, and make that available as easy as possible at the local level, because again, the assumption that I have is these local entities that are supporting those databases are taxed, do not have a lot of resource, don't

have a lot of time in that area.

So we have to figure out what we can do from tools perspective of the way we architect it to make that as simple as possible to pull in that information. I also assume that a lot of agencies are going to have different security operations requirements. And again, going back to the local operations event, we're going to have to factor that into our consideration as well.

So from kind of a block perspective, you got users in a broad sense defined on the left and you've got developers on the right. And really, if you think about this is you're going to have this distribution of how you distribute those applications. And again, it's simple when you think about a CPR app which is instructional with that information. But if you start thinking about spending a couple of days with the Chief Dowd in the New York Police Department, and some their apps, how do you make sure that you are authorizing the person -- and who is actually doing the authorization that says they should have rights to these application. And those application rights may change depending upon the situation.

In a crisis like Sandy -- Hurricane Sandy, you may want to turn that up and make it more available under certain circumstances, and throttle it back, depending upon the where the state of the emergency is. So you've got to define it within that area. So you've got to have that security and authentications there.

Settlement, and again, I've talked about settlement ties with how are you transferring that, how we capturing that from a finance and audit perspective, how is that being reported back, how can you make sure that from every point that you are capturing the security authorizations and operations of that, because that will also help us not only use it from only a security perspective, but operations and design, are we getting the load factors, are we getting the usage, things of that nature, are we getting the fastest response on this that we need to overall, look at that.

And on the right hand of the equation is from a developer perspective -- and again, developer is defined in a very broad sense. These could be people who work for the city, or federal, state level, or they can be outside developers. Either way, they're going to have different clearances, different rights and things of that nature, and we have got to factor that in as well.

And making sure that they're registering, we find out and validate, are they who they say they are, how do you know that. That is that process.

And how do you make sure it's uploaded to this area? Because again, if we are effective, we don't necessarily want Iowa bombarded with New York city apps, just a guess, right? You want to provide this in an efficient way overall. No, no, no, we want them all. But we need to have that thought process in there as well when we think

about the platform.

So this chart is just to illustrate again when we think about what keeps me up at night the most about how do you design it is, if you look at the upper right hand quadrant, you can have again CPR app, which is going to have no security, it's going to be made available, so it's going to have the broadest reach. And actually, if we do a good and effective job, we want to make this available, and make people aware from a public service perspective that these are applications that can help them in certain situations overall.

Unbeknownst to me when I was researching this stuff, you know, the FBI through their website, has an FBI ID child app, right, and that might have an arrow, but again, there are no securities that are tied into that, there's an EMS fire ones that Jeff Johnson provided. Again, there's no security, but it might have a narrower reach overall. So again, for me, this is a bit, how do you set up the categories, how do you make the discovery as easy as possible for those categories.

It is, again, akin to you as a person who is using a commercial mobile phone.

How do you find apps that are relevant to you, right?

And in my mind, we need to have that same kind of concept from a discovery perspective, make that as easy as possible. Then you go into the kind

of lower left hand quadrant. And that's where things get tricky in the sense of, again, what are the security requirements that you have in there.

How does this then tie into -- you can have security requirements that are department based, again, using one data point in Chief Dowd, what New York has and some of the apps they have, they were demonstrating apps on a BlackBerry with VPN connection that was on browser side, right? And so you had multiple log ins and things of that nature. And that's New York City police data, to my knowledge, was that area. But again, you can have instances where you pull in multiple databases, and then how do you get authentication, how is that signed off on all parties overall. If you lose that device, how that is managed across the board?

So, again, a lot of the requirements contemplate those things. The actual execution, making sure that is managed, and that's again reported because from a FirstNet perspective, the operation management of that is not something we are going to be able to do at a local level. So this is where we clearly have to work with the local entities to make sure we're doing this efficiently overall.

Kind of a segue, then, is we think about device classifications, and again, I'm very sensitive to the comment Laura said about the NOI's and devices, things of that nature. And again, through my previous life and experiences, if you try to develop a purpose device for a unique specific

situation, it obviously can be done from a technical perspective, but the cost could be extraordinary in those areas. And is there also a time lead to make those things happen.

So if you look at the columns here, what this is meant to illustrate is, I think there is a lot of apps based upon really scratching the surface from what we've been able to find already, there's a lot of local entities are using commercial devices for some of the apps there. So my view and perspective is let's kind of leverage and draw on that as much as possible, and use that as our starting point overall. And then what you have, and not going row by row, is looking at mainstream portal, mainstream in vehicle, customized devices, making sure as we go through the requirements process, that we're looking at that and how we fit that across the board, okay?

So, there's a set of statement of requirements that are out there, and this slide is rather busy. But again, what I want to say is there's been enormous work by a lot entities that have requirements that are out there. And we are in the process of capturing them. And my view of what the documents I've read so far, we can clearly meet or exceed those requirements. The key for us, though, is some of the definitions are a bit broad and so how you execute or deliver that requirement can have operational consequences.

And so again, this is why I keep going back to us going to the requirements

level, those people who are going to be running these systems and managing it is going to be absolutely critical. Did you mean this when you said this is your security requirement or not, because it's going to have an implication for them as well. So we'll go through this and make sure when we go through the series of interviews and requirements that we're gathering that we've got that built in there as well.

So the process we are talking about that kind of Bill discussed is for me is again hopefully the first slides, you can say you have architecture and kind of a process that has been designed, kind of in the private market, again, a la Apple and Goggle and things of that nature. And those major building blocks, I think, are germane or relevant to this area.

But until we do the this local application inventory, and specifically get the detailed requirements in those area, because again, you can design anything but if it's not operating, it's practical in the operations side, it's not going to get used, right? And again, I go back to the point about the business model or budget side is, what does it cost to maintain and operate those things as well. It has to be tied in there. So our first step is really capturing that inventory and detailed sets of requirements, and making sure we can normalize that as much as possible. Where they can't be, call that out, so again, we're making sure that people are aware there are differences, how is that impacted? Does that cause any

problems or not, and we'll call that out overall.

Once we have that, then we can start developing a high level, what does that platform architecture and road map look like? And again, in my mind, it is not necessarily slash cut to one solution, but a platform that evolves and develops based upon several things. One, how is that network evolving, how are the device roadmaps in there, how are the requirements tapping in there, what have we actually done to actually access and make available to the local data warehouses and information that exist in their systems overall, so that will evolve.

And that then becomes the also tied very close hand and glove with the user device specifications and roadmap as well. And one of the other things I would think that we should try to do is think about when we think about developing this and the tool kits and things of that nature is provide guidelines or suggestions from a user experience perspective. Because there is a good potential that we can provide enormous detail, but these are relatively small form factors where people are going to be under enormous pressure.

So us reducing the number of clicks, the amount of information, providing it at top level is going to be more critical overall, right? So how do we see if we can avoid having seven different log in for them every time, going through seven different menus, before find the category they need,

and then I need to dig in overall. So that's one of the other things that I think we should try to capture in there.

I've talked enough about kind of the applications door and the business model and how do we make sure we are very disciplined about what we're building, how do we maintain that overall.

And again, over and over again, what I talk about is security architecture and what the road map is. There is a lot of security solutions that are going to be out there, we will have to look at what are the opportunities, what's required again, based upon the data warehouses that are out there at a local level, what are the implications associated with it? Because there could be systems that tax the -- from a response time, or things that may be operationally difficult to manage that, again, we need to call out overall.

Which then goes into the last point is, how are we developing that operation support?

Because again, my perspective is, a user and the users that we defined are the stakeholders that we called out earlier have got to be supported somehow, or again, they are not going to use this product. And this something that we need to think about full circle overall. So again, the box I kind of called out -- this broken record is, for me, assumption is we're going to do to the subject matter experts. And the subject

matter experts are the people who actually use these devices, right? Let's really get their requirements and make sure we're capturing that information, let's look at the people who are supporting them at kind of that local level.

And let's gather what's been done already, because already you can see there's been a lot of really excellent work that has been created, so we should be shameless about taking, copying, reusing whatever that's out there to move this along as quickly as possible and we'll provide the reports as we go along.

Chairman Ginn: Just a comment here, I think the broad idea here is how do you kick start innovation?

Not only with Peters, but at the very base level of public safety. And how do you get public safety employees at every level begin to think about how do I improve my operation and perhaps if I develop an app that I can load into my system and I can improve my operation, and then I can make that available to every other public safety agency in the United States.

So I think what we want to do here is build a culture of innovation. And to do that, I would anticipate that we would pick out heroes, people who do just outstanding work, to meet a need that is accepted across public safety, and we reward those people in some way through publicity or a set award or allow them to go to a development conference and talk to other public safety agencies about what they have

done, and you can do it, too. I guess the principle here is: We want innovation at the very lowest level in public safety because that's where you get a lot of solutions.

They understand their issues better than we do. And if we can get the cycle of innovation working, and we have the infrastructure to implement it that you just heard about, I think we will be surprised how creative people really are.

That is kind of my take on this.

Any other comments?

Mr. Dowd: Again, I know I thanked them earlier, but I want to thank Peters in particular also, that came onto the team and spent two and a half days doing a deep dive on how we are using applications to make ourselves more efficient in the NYPD. And as Police Commissioner Ray Kelly once said, we are large organization, 50,000 people, and we don't know what we know. So the loose analogy here is all of this information, all these capabilities are available. We just need to make -
- put it in a form that makes sense and be able to share the information.

Chairman Ginn: That is exactly the point, isn't it?

They are way ahead of most public service agencies -- public safety agencies. And so if we could get your applications available to public safety across the country --

Mr. Dowd: I will speak to my boss about that. But again, the point of it is that

public safety is noncompetitive, and does want to share what it knows, and so we've done some good work, obviously, at the NYPD, but there are other people doing this work too. So we want to get best in class from everybody.

Chairman Ginn: Bill, comments?

Mr. Keever: I think Peters did a wonderful job of summarizing where we are and we have had a lot of discussion with the board on this, and I think we have gotten their go ahead that we are heading in the right direction and so we're kind of off and running.

Chairman Ginn: Any other comments?

Mr. Farrill: Peters, I just wanted to comment, I think it's an excellent piece of work and being able to transfer that innovation from the world of iPhones and computers is an excellent way to get at it. The device side of this -- one thing I just want to say to those on the webcast is that we do have focus on rural. And in a rural application, the situation's quite different. These people spend a lot of time in their vehicles.

And so one of the things that may not have popped out in Peters' presentation was idea that there are personal communications devices and there are vehicular communications devices. So when he talks about devices, you are really referring to both, things that in your car that enable you to communicate while you're in you car or in your fire truck or in your ambulance or in your helicopter,

and then things that are on your body.

And when you think about fire in particular with the unique clothing and situations one of the things we have yet to experience, but Jeff Johnson says he's going to do this to us is put us in fire suits and hit us with flame throwers. Sounds pretty interesting, I haven't signed up for that yet, but it sounds like a wonderful idea. But the communications needs that a fireman faces are quite unique. So I think part of what you will see here is a division in devices that go to things that are uniquely police oriented, things that are uniquely fire oriented, or things that are uniquely oriented towards EMS, things that are uniquely marine oriented that go to the Coast Guard or border control. So as we're looking at this, we're taking the broad swath, and it really is devices that are both for the vehicle and for the person.

But because of the fact that we are using some satellite and some terrestrial that also changes the antennas and stuff for those devices, so the other big thing, when I read the word device, I also read accessory. So if I need a microphone on my shoulder or if I need an antenna on the top of the mast of my boat or if I need a dish antenna on the top of my fire truck, those are accessories. So I think when we keep this in mind, everything Peters presented, if you expand the plate that that runs into, all those devices could be even more broadly identified for public safety.

So that's part of what we're syncing together on network and device side.

Chairman Ginn: Kevin did you have something.

Mr. McGinnis: Thanks, yes, I just would like to encourage Peters and that work to really find a tie with the public safety advisory committee. I think that is going to be a really good place to flow information into the process.

Voice: Thanks, Mr. Chairman. You know, part of this, Peters was looking for an inventory -- and Bill were looking for an inventory of the possible apps out there. We just started on that. If you are aware of apps, get those into us, so we can add them those to the inventory.

And I think to Craig's point, we are not looking just for specific apps that are good for the fire fighter, cop or paramedic, we're looking for the ones that make us more effective at the street level. There's an app out there, it's a free app, San Ramon Fire Department in California built an app that creates a relationship between everybody that they certify in CPR and the dispatch information for somebody that may be having a heart attack. So you get citizen bystanders responding to a heart attack patient while the fire department paramedics are in route. That isn't particular to a firefighter/paramedic, but it is particular to our purpose of public safety. We're looking for that kind of innovation as well as those

things specific to the --

Chairman Ginn: We would like thousands of those.

Voice: Absolutely, thank you. And Peters, thank you for your work, and Bill, thank you.

Chairman Ginn: A final item, I'd just like to call on our acting general manager for any comments he may have.

Mr. Farrill: Thank you very much. Well, I have been on this job a few minutes and it feels pretty good so far.

But just wait.

So I would like to talk about a couple of things that are going to be near and dear to us right here, is thanks, first of all, to NTIA staff who's been doing a great job of supporting us. Steve Fletcher over here has been detailed to us and we're excited to have him as part of the team, Anna Gomez been very, very helpful, and there's many other names I can name. But I want to first say that in terms of staffing this organization up to format is really what I'll be focused on right now.

Forming a business from a start up, one of the key areas is financial, and having the kind of financial people that we can bring to do planning, analysis and do the controls. We're very keen on getting visibility of all the financial operations and setting up for our near term operations. And this will be useful to the ultimate successful general manager candidate,

as he or she comes along the line. So first order of business for me is some hiring in that area.

These may be folks who are detailed to us from other parts of the government or detailed to us from Commerce, that's going to be probably our fastest way to move a person into a position and get some help. So we'll be reaching out to a number of different folks in program management, in acquisition and procurement, in finance, to bring in a few professionals to get us boot strapped here, if you will. And then we will be in the process of actually doing the more formal recruiting, depending how long it takes to get general manager candidate in. If that is quick, hopefully we'll do as much preparation for that person as we possibly can.

The second thing is the consultation area that Jeff and all of us are a part of. I just want the board to know that all of us will be involved in this in some way. We'll probably be asked to go out and represent FirstNet in various states where we have interest and states where we can make a difference.

And we're grateful to the National Governor's Association for some great ideas in that regard. And we plan to reach out and get close to the states here as well as the local entities inside those states, and also to the territories. So that whole process is in work right now, it's ramping up very quickly. Jeff's doing a great job at that, but that is where we are

resource short again, is in the area of how do we get out to the states, so several of us on the board will get tapped on the shoulder to say, we need you to go to Iowa, or need you to go to Kentucky, or need you to go to Minnesota. And so those will be coming along as we look forward.

The other thing for me really is as we put this comprehensive business plan together, if there are things that you all feel need to be into that plan, I'm only a phone call, e-mail, text away. So I want to be open and available to you, so if there's anything that's not going right, I'm sure I will get that faster than the going right portion but, I'm open to both, both the going right portion and the not going right portion. So before you take your next breath, give me a call, text, and e-mail, and I will respond as quickly as I possibly can.

Our other big effort is we will be starting to issue some RFIs for more information. There's quite a bit of gear that we will need to purchase, but before we start jumping out there, we want to look at what's available in the industry.

And we are aware from conversations that there are dozens and dozens of companies that would like provide us with equipment, and software and applications and services. So that is not lost on us. And we want to make ourselves open to find out about those, but we will be kicking out RFIs here probably very first part of the first quarter, so those are a couple,

three things that will be high on the slate.

Chairman Ginn: Thank you, Craig, any other comments from the board? Jeff.

Mr. Johnson: Thank you Mr. Chair. Just kind of a general comment. I think to the watching public is I'm assuming everyone on the board is feeling a little bit like this, I'm getting very meaningful contact from people that have information or they have a need related to FirstNet. And I find myself all too often saying, I'm sorry, I know that's important, but it's not the most important thing this week.

So I guess I'm just asking for everybody's patience. There is so much that is important that we have in here related to this network, but we're really trying to focus and prioritize our time and our meetings associated with those things that get the professional staff in the door, that can really start to grab this thing and wrestle it down. And I just want to offer kind of a half hearted apology for not having more hours in a day and we're just struggling with the priorities.

Chairman Ginn: Let me give you the other side of this equation, you know, this is our second board meeting. We have been in business for three and a half months. And I think by any measure, we've taken the ball a long way down the road, so I think that is the other side of it.

I understand that there have been

dislocations and miscommunications, but I think we've really gotten a lot accomplished in the last 55 or 60 days. So I want to thank the board for everything.

Let's keep working together, let's keep that ball moving down the field.

And I guess, we will see you in two months.

Mr. Farrill: February.

Mr. Webb: Sam, before you get away, before we get away, I'd like to -- because I'd be remiss if I didn't do this, both Sam, you, and also to Ed, that the other members of the Adams County site visit team, Tim Bryan was outstanding in terms of asking all of the technical questions to the site -- to the staff there in Adams County. And Tim Bryan and it was great having him there along with Lance Johnson. And also Emil Obrick from the Bolder lab. The last two parts of information is, I was on a call with Sarah Morris with Senator Bennett's staff from Colorado who is mostly concerned about coverage in rural areas, and to make sure that we were covering that. And then the third one, just as my own personal thematic and I think this is self-serving but you will understand it.

Five governors are former mayors, Alaska, Connecticut, California, North Carolina, Colorado and Maryland, six, so as we are talking about end users, in many cases, local government mayors have more end users than states.

I know Colorado has more Denver police

than highway patrol and Chuck has the same thing in New York City than there are highway patrolmen in the State of New York. So just from my former comrades, when we're talking about governors, don't forget these local government mayors, folks.

Chairman Ginn: Any other comments?

Meeting adjourned, thank you.

(Whereupon, at 11:10 a.m., the meeting concluded.)